

TRANSFER ARTICULATION AGREEMENT

BETWEEN

WILLIAM PATERSON UNIVERSITY
COTSAKOS COLLEGE OF BUSINESS
Bachelor of Science Degree in Management

AND

RARITAN VALLEY COMMUNITY COLLEGE
Associate in Science Degree in General Business Option Business Administration

The intent of this articulation agreement is to define the procedures for a transfer articulation between **William Paterson University** College of Business and **Raritan Valley Community College**. Both entities agree to mutual cooperation in establishing and maintaining articulation for their respective programs for the Associate in Science Degree in Business Administration transferable to a Bachelor of Science degree in Management at **William Paterson University** Cotsakos College of Business. The principal beneficiaries of this agreement are students seeking a major in Management whose progress toward their degrees is best assured when they are provided with current information about courses and programs. Firm arrangements between departments and institutions provide these students with the opportunity to plan a total baccalaureate degree through program-to-program agreement at the outset of their college education.

William Paterson University agrees to accept all the general education or university core curriculum credits included in this agreement. Students will be guaranteed junior status admission. Per its transfer credit policy, **William Paterson University** agrees to accept up to half of the credits required for the major. Course equivalencies for Management prerequisites and major courses will also be accepted (see Appendix A for specific course requirements) and will serve as the basis for equivalencies.

This agreement will become effective immediately upon the signatures of both parties. Immediately thereafter, **William Paterson University** will provide information packets for transfer admission, special transfer days, and other recruitment services. In turn, **Raritan Valley Community College** will make available to its students all information, including the list of course equivalencies pertaining to this agreement. The agreement and equivalencies will be reviewed on a regular basis.

PRINCIPLES OF THE AGREEMENT

COMPLETION OF PROGRAMS

Raritan Valley Community College transfer students will be required to meet all graduation requirements as listed for **William Paterson University** students.

SPECIFIC REQUIREMENTS

The determination of major program requirements for a baccalaureate degree in the College of Business shall be the responsibility of **William Paterson University**.

ELIGIBILITY

A. Grade point average (GPA) requirement

For admission to **William Paterson University** Cotsakos College of Business, the student will be required to earn at least a 2.0 overall average on a four-point scale.

B. Course equivalencies and/or area requirements. (See Appendix A)

Students with an Associate in Science degree in Business Administration

Students who graduate from **Raritan Valley Community College** with an Associate in Science degree in Business Administration at **Raritan Valley Community College** and transfer to **William Paterson University** for a Bachelor of Science degree in Management under the New Jersey State-Wide Agreement have completed their general education requirements. These Associate in Science degree students are guaranteed junior status admission to **William Paterson University** conditional upon meeting the prerequisites of the minimum requirements for admission to the College of Business. Associate of Science degree students will be provided with individual evaluations of coursework based on course equivalencies articulated between **Raritan Valley Community College** and **William Paterson University** Cotsakos College of Business.

FINANCIAL AID

College students transferring into **William Paterson University** will be treated the same as native **William Paterson University** students of equal class standing when applying for financial aid and in the award and distribution of funds.

AGREEMENT REVIEW AND UPDATE

Raritan Valley Community College and **William Paterson University** will assign a staff member to serve as a liaison to assure maintenance of communication between the two institutions. As necessary, **Raritan Valley Community College** and **William Paterson University** faculty shall meet to discuss academic programs, especially with regard to any changes being contemplated. **William Paterson University** and **Raritan Valley Community College** representatives will consult whenever changes in policy or curricula are articulated which will affect students transferring under the terms of this agreement. Representatives from both institutions shall also facilitate support, consultation, and collaboration between their faculties in matters related to this agreement, general education, degree requirements, education certification, and other academic matters.

Appendix A

RVCC AS General Business Option (Business Administration) to WP BS Management

<u>Raritan Valley Courses</u>	<u>Credits</u>	<u>WPU Equivalency</u>
<u>Semester 1</u>		
ENGL111 English Composition	3	ENG1100 College Writing
BUSI111 Introduction to Business	3	Degree Credit
ACCT101 Financial Accounting	4	ACCT2110 Financial Accounting
COMP102 Computer Literacy	3	CS2010 Computer & Information Technology
<u>Semester 2</u>		
ENGL112 English Composition II	3	ENG1500 Experiences in Literature
ACCT104 Managerial Accounting	4	ACCT2120 Managerial Accounting
MRKT101 Principles of Marketing	3	MKT2100 Principles of Marketing
MATH110 Statistics I	3	MATH1300 Elementary Statistics
COMM101 Speech	3	COMM1100 Communication in Action
<u>Semester 3</u>		
BUSI112 Principles of Management	3	MGT2000 Principles of Management
ECON101 Macroeconomics	3	ECON2010 Macroeconomic Principles
BUSI131 Business Law I	3	LAW2010 Legal Environment Business
Mathematics	3	Equivalent Mathematics Course
Business Elective	3	Equivalent Business Course
<u>Semester 4</u>		
ECON102 Microeconomics	3	ECON2020 Microeconomic Principles
Humanities Elective	3	Equivalent Humanities Course
Sciences (Lab)	4	Equivalent Lab Science Course
Free Elective	3	Degree Credit
Free Elective	3	Degree Credit

**BS- General Business Option
(60 Credits Required for the Major)**

Semester 5

3	MGT 3090 International Management
3	MGT 3060 Organizational Behavior
3	ECON 2100 Business Statistics I
3	MGT 3050 Management Information Systems
3	World Languages I or ASL I
0	PENB1005 Professional Enrichment 5

Semester 6

3	MGT2110 Business Statistics for Managers OR ECON 2110 Business Statistics II
3	FIN 3200 Corporate Finance
3	MGT 3550 Values, Ethics and Sustainability
3	RPS 2100 Negotiation
3	World Languages II or ASL II
0	PENB1006 Professional Enrichment 6

Semester 7

3	MGT 4310 Operations Management
3	Choose a major elective (see list below)
3	Choose a major elective (see list below)
3	Choose a free elective/minor course

- 3 Choose a free elective/minor course
- 0 PENB1007 Professional Enrichment 7

Semester 8

- 3 MGT 4600 Business Strategy and Policy
- 3 MGT 4800 Seminar Management
- 3 Choose a major elective (**see list below**)
- 3 Choose a free elective/minor course
- 3 Choose a free elective/minor course
- 0 PENB1008 Professional Enrichment 8

Management Major Elective Requirement

Required Credits: 9

Select three (3) courses.

- MKT 4750 Supply Chain Management
- MGT 3080 Organizational Theory
- MGT 3150 Human Resources Management
- MGT 3200 Technology Applications
- MGT 3350 Social Media for Business
- MGT 3400 Labor and Management
- MGT 3990 Selected Topics
- MGT 4500 Small Business Management
- MGT 4510 Project Management Analytics
- MGT 4550 Entrepreneurship and New Venture Creation
- MGT 4700 Introduction to Operations Research
- MGT 4770 Business Analytics
- MGT 4850 Management Practicum
- MGT 4900 Internship in Management
- MGT 4990 Independent Study

Notes:

1. William Paterson University will accept all associate degree credits under this program-to-program articulation agreement, including up to half of the William Paterson University major required credits, from New Jersey community college students who enroll at William Paterson University
2. William Paterson University recommends students to take two semesters of one foreign language at the community college. Two semesters of American Sign Language can also fulfill the foreign language requirement.
3. WP Online students should always refer to the semester course schedule when choosing electives, as elective course offerings may vary each semester.

Undergraduate students in the Cotsakos College of Business are required to fulfill the Professional Enrichment program via a series of zero-credit courses that consist of various career preparation activities. The specific course a student takes in a particular semester is determined by a student's number of completed credits. Transfer students are only responsible for completing the portion of the Professional Enrichment program that applies to them based on their number of completed credits after they join the Cotsakos College of Business."

**AS to BS in Business Administration to Management
Articulation Agreement**

Between

**William Paterson University
College of Business
Bachelor of Science in Management
And**

**Raritan Valley Community College
In Conjunction With
Associate of Science in General Business in Business Administration**

Date: 09.27.23

For Raritan Valley Community College

For William Paterson University

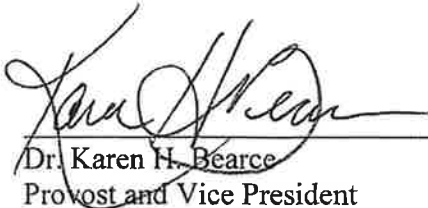


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