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**RARITAN VALLEY COMMUNITY COLLEGE
ACADEMIC COURSE OUTLINE**

BUSI 116 Purchasing and Supply Chain Management

I. Basic Course Information

A. Course Number and Title: BUSI 116 Purchasing and Supply Chain Management

B. New or Modified Course: NEW

C. Date of Proposal: Semester: Spring Year: 2022

D. Effective Term: Fall 2022

E. Sponsoring Department: Business and Public Service

F. Semester Credit Hours: 3 Credit Hours

G. Weekly Contact Hours:3 Lecture: 3
Laboratory: N/A
Out of class student work per week: 6

H. Prerequisites/Corequisites: N/A

I. Laboratory Fees: None

J. Name and Telephone Number or E-Mail Address of Department Chair and Divisional Dean at time of approval:

Tracy Rimple, Department Chair,
Email: tracy.rimple@raritanval.edu
Phone: 908-526-1200 ext. 8321

Dr. Patrice Marks, Divisional Dean
Email: Patrice.Marks@raritanval.edu
Phone: 908-526-1200 ext. 8802

II. Catalog Description

This course introduces students to the fundamental concepts, tools and techniques in purchasing that will make them aware of the demands placed on supply chain managers. The course material will examine the impact of purchasing on the competitive success and profitability of modern organizations as well as its supply network.

III. Statement of Course Need

- A. Understanding the role of purchasing and utilization of the appropriate tools and concepts is critical to ensure an effective supply chain. A strategic overview of procurement and supply chain management as they apply in today's global marketplace is integral to increasing an organization's efficiency, capacity, and cash flow.
- B. No lab component
- C. This course generally transfers as a free elective or business elective.

IV. Place of Course in College Curriculum

- A. Free Elective
- B. This course serves as a Business Elective
- C. This course meets a program requirement for the Supply Chain Management Certificate of Completion.
- D. To see course transferability: a) for New Jersey schools, go to the NJ Transfer website, www.njtransfer.org; b) for all other colleges and universities, go to the individual websites.

V. Outline of Course Content

- A. Introduction to Purchasing & Supply Chain Management
- B. The purchasing process
- C. Purchasing Policy & Procedure
- D. Supply Management Integration
- E. Purchasing & Supply Organization
- F. Category Strategy Development
- G. Supplier Evaluation & Selection
- H. Supplier Quality Management
- I. Supplier Management & Development
- J. Worldwide Sourcing
- K. Strategic Cost Management
- L. Purchasing & SCM Tools & Techniques
- M. Negotiation & Conflict Management
- N. Contract Management
- O. Purchasing Law & Ethics
- P. Lean Supply Chain Management

- Q. Purchasing Services
- R. Supply Chain Information Services and Electronic Sourcing
- S. Performance Measurement & Evaluation
- T. Purchasing & Supply Strategy Trends

VI. General Education and Course Learning Outcomes

A. General Education Learning Outcomes:

At the completion of the course, students will be able to:

1. Communicate (orally and in writing) with others in a clear, logical manner on projects. (GE-1)
 2. Identify the ethical issues facing procurement in the supply chain. (GE- ER)
 3. Apply concepts of procurement as it relates to supply chain management. *
- (*Embedded critical thinking)

B. Course Learning Outcomes:

At the completion of the course, students will be able to:

1. Identify the activities that are part of purchasing within supply chain management.
2. Explain the importance of ethics and the risks of unethical behavior.
3. Discuss corporate awareness in sustainability and social responsibility initiatives.

C. Assessment Instruments

Given the outcomes described above, the following assessment methods may be used:

1. case studies
2. essays
3. exams

VII. Grade Determinants

The following factors may enter into the determination of the final grade.

- A. homework
- B. discussion questions
- C. exams
- D. case Study

Given the goals and outcomes described above, the primary formats, modes, and methods for teaching and learning that may be used in the course:

- A. lecture/discussion
- B. small-group work
- C. computer-assisted instruction
- D. guest speakers
- E. student collaboration

VIII. Texts and Materials

- A. Purchasing & Supply Chain Management (6th Edition) By Monczka, Handfield, Giunipero, Patterson, Cengage, ISBN: 9681285869681
- B. Web sources
- C. Periodicals

Please Note: The course outline is intended only as a guide to course content and resources. Do not purchase textbooks based on this outline. The RVCC Bookstore is the sole resource for the most up-to-date information about textbooks.

IX. Resources

- A. Access to Library Resources/Databases

X. Honors Options N/A